

Gerflor and Gradus offer products which are ideal for use in a wide variety of applications including healthcare, commercial office, education, retail, hospitality & leisure and housing. Products can be combined to provide a complete package that balances performance, aesthetics and cost alongside environmentally responsible manufacturing processes.

Due to our ongoing success, we now have a vacancy for a

Business Development Manager Matting & Lighting

Field Based / UK

What the role looks like....

- Reporting to the National Sales Manager for Distribution
- Responsible for the strategic account management and development of our Matting Specialists
 - Specification focus on Matting within Shopping Centres and Transport
- Responsible for lighting in the UK maintaining the existing Cinema brands and developing other sectors such as university auditoriums, cruise ships and electrical wholesalers
- Working hand-in-hand with the Regional Sales Managers and Area Sales Managers across the UK
 - Contributing to the ongoing product knowledge on Matting and Lighting for the Flooring and Accessories team
- This role is crucial in growing both Gradus Matting market share and to continue growing our share of Gradus lighting in the UK

What we would like you to bring....

- This role is suited to an experienced sales professional with a successful track record in a field-based role, but not essential as full training will be provided
 - Some knowledge on Matting and / or lighting would be advantageous
 - Must be a strong communicator with entrepreneurial spirit
 - The ability to network and collaborate
- Experience of the flooring industry - some knowledge of accessories would be an advantage but not essential
 - The ability to inspire, influence and manage key stakeholders at a senior level

What we can offer....

- Competitive Salary Package *Company Car / Laptop and Mobile Phone
- 26 days annual leave plus bank holidays (4-5 days saved for Christmas shutdown)
 - Proactive and supported Probation Period - usually 6 months
 - Group life insurance and death in service
- Pension auto-enrolment after 3 months, with generous employer contributions
 - Occupational Health Services
 - Employee Assistance Programme - 24/7 free confidential advice
 - Discounted Gym Membership with Everlast Gym
- Refurbished and prestigious Head Office/Warehousing building close to all transport links
 - Family orientated business

Eligibility Criteria...

You must have the right to work in the UK, and valid residency status and a Current Full driving licence to apply for this role.

Applications should be made in writing with a current CV, to recruitment@gradus.com , or in writing to the HR Department, Springbank, Brunel Road, Macclesfield, SK11 0TA,

For more information, please visit our websites

www.gerflor.co.uk

www.gradus.com